Economic Development Solutions

Are You Ready to Meet Your Match?

© 2020, Global Asset Positioning LLC, d.b.a. Global Location Strategies, Proprietary and Confidential Information.
We know what businesses look for — before they start.

We bring our economic development clients onto the inside track to help build a stronger economy in their region. We partner with land developers, community planners, and economic development agencies to identify potential sites, to better position those sites for future investment, and to create a business case for investment by prioritized targeted industries.

Are you ready to meet your match?

Global corporations all over the world are looking to invest in North America—and location decisions are now made quicker than ever before. The communities that have fully prepared for new economic investment are the communities that succeed. The lives and livelihoods of your constituents depend on the decisions you make and the industries you recruit. What if you had proactive and experienced support as you prepared your community to attract potential investors?
Our Philosophy

Investment readiness takes time and is best achieved through incremental steps forward until success is realized. This is core to the philosophy of GLS’ economic development services, and we are honored to come along the investment readiness journey with your community.
We prioritize economic development projects that will benefit from our competitive advantage as a technology-driven, industrial location advisory firm. Our services are focused on opportunities to build inventory, labor, and community economic development capacity.

<table>
<thead>
<tr>
<th>Inventory</th>
<th>Evaluate</th>
<th>Compare</th>
<th>Strategize</th>
</tr>
</thead>
<tbody>
<tr>
<td>Site Identification</td>
<td>Site Readiness Evaluation</td>
<td>Target Subsector Competitiveness Analysis</td>
<td>ROI Analysis</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Labor</th>
<th>Evaluate</th>
<th>Compare</th>
<th>Strategize</th>
</tr>
</thead>
<tbody>
<tr>
<td>Skills Assessment</td>
<td>Labor Market Analysis</td>
<td>Labor SWOT by Target Industry</td>
<td>Investment Prioritization</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Community</th>
<th>Evaluate</th>
<th>Compare</th>
<th>Strategize</th>
</tr>
</thead>
<tbody>
<tr>
<td>Virtual Site Visit Simulation</td>
<td>Site Visit Simulation</td>
<td>GAP Analysis</td>
<td>Stakeholder Workshop</td>
</tr>
</tbody>
</table>
Sample Solution Stacks

Our economic development service stacks are customized to leverage our experience, knowledge, and technology to launch each unique community towards investment-readiness. After learning more about your community’s economic development priorities, we may recommend a service stack customized to best meet your needs and budget.

Reverse Site Selection Analysis

Goal: Determine how to best leverage a strategic asset, such as a brownfield property

- Site Readiness Evaluation
- Target Subsector Competitiveness Analysis
- Site Competitiveness Benchmark
- ROI Analysis
- Investment Prioritization

Result: Investment roadmap and business case for the uses identified as best-suited for your strategic asset.

Investment-Ready Labor Analysis

Goal: Develop a comprehensive view of the state of your labor market and its competitiveness for investment by target industry

- Labor Market Analysis
- Labor Competitiveness Benchmark
- GAP Analysis
- Investment Prioritization

Result: Investment prioritization for talent pipeline development and a value proposition to recruit targeted industry.
One-Day Services

ECONOMIC DEVELOPMENT SERVICES
Like any team sport, economic development is at its best when all community stakeholders are engaged and moving in a cohesive direction. In this workshop, we extend your community’s economic development capacity beyond your core team by helping your stakeholders recognize their role in community economic development.

This half-day workshop, customized to focus on your priorities, reviews the new fundamentals of economic development in the age of big data and highly technological infrastructure needs. We guide your community’s stakeholders toward an understanding of the site selection process, factors to consider in industry attraction, and how to successfully participate in an RFI and site visit. By the end of the workshop, all stakeholders have developed their own economic development elevator pitch and are prepared to contribute to your community’s next investment attraction strategy.
Our site visit simulation coaches your economic development team and community partners on effective site visit practices. We develop a mock project profile based on your community’s target industries and engage you in a site visit that mimics a real business investment project. We provide the agenda and bring together the entire stakeholder team, from utility partners to education partners and local elected officials, asking them to present the information expected by our corporate clients. We also tour your site to discover the on-the-ground aspects that could impact how well your community is reflected in a site visit.

Throughout the simulation GLS provides feedback, wrapping up the visit by sharing the overall effectiveness of the experience and recommendations for improving future project visits.

Feedback Includes:

- Effectiveness of each stakeholder’s contributions to the site visit
- Perceived cohesiveness of the site visit team
- Gaps in requested information
- Effectiveness of your business case for the mock project profile
- Visual attractiveness of the site and how well the site shows
- Effectiveness of the route driven to the site
- Site visit and recruitment best practices to consider for future visits

Successful communities have mastered the art of leveraging site visits to convey why theirs is the best community for an investment.
Before our clients step into a community, we first engage those locations in a rigorous virtual site visit to ensure that each site meets the client’s requirements and merits an on-the-ground site visit. In our virtual site visit simulation, we use our technology tools to conduct a virtual tour of your site and community, considering the site through the lens of a corporate investment project within one of your targeted industries. We evaluate not only how well your site holds up against the requirements of that industry, but also how well your community stakeholders represent the site in this exercise.

Our feedback prepares you for the technology, content, and presentation aspects of virtual site visits, ensuring your business case is compelling and concise, and that all stakeholders understand how to support your community’s economic development pursuits.
ECONOMIC DEVELOPMENT SERVICES

Featured Services
A lack of ready inventory limits a community’s opportunity to compete for business investment. The GLS Site Identification methodology leverages our proprietary heat mapping technology and decades of site selection experience. Using our geospatial information system (GIS) and our site suitability models, we identify parcels that are well-suited for investment by targeted industry. We then proceed through a series of investigations, including desktop evaluations and, ultimately, site visits, assessing additional details such as utility capacities to prioritize sites for investment.

Our proprietary heat mapping technology is unique to each use type, allowing us to quickly focus on areas within your region that would score high in a site search by that industry. The model considers site-specific data such as topography, wetlands, and depth to bedrock, infrastructure data such as distance to highways and rail, and community-related data, including labor force size within 30 and 60 minutes, average wages, and population density.
Case Studies: Confidential Client

**Action**

GLS was approached by a confidential utility company seeking to give communities in its territory a competitive edge when vying for business investment. The company recognized that its inventory of investment-ready sites was dwindling due to its ongoing successes that had taken much of its site inventory.

**Results**

Electricity territory within 79 counties was analyzed using GLS’s proprietary heat mapping technology. Regions were prioritized based on this screening, and individual properties were identified that met the requirements of heavy industrial development. At the conclusion of Phase I, 32 counties were recommended for advancement into Phase II, representing 76 total potential sites. This project is ongoing, with an anticipated completion of Q3 2020.
A first step towards economic development success is understanding the baseline marketability of your site. GLS helps you identify your site’s investment readiness through an analysis of the major and sub-criteria factors that are vital to corporate site selection projects.

Our assessment emphasizes education of all community stakeholders. In addition to their contribution in an RFI submission, all stakeholders are included in a virtual or on-the-ground site visit as part of our site readiness evaluation. This exercise allows each stakeholder to practice their role in business attraction without the high stakes of a corporate location project.

A SWOT analysis is produced to indicate the baseline marketability for sites assessed. This SWOT is based on information collected from the community and its stakeholders, a desktop evaluation of your site using our GIS system, and our experience siting transformational projects around the globe.

We conclude our evaluation with next step recommendations that will elevate assessed sites from baseline marketability to ideal condition for new business location investment.

The GLS Site Readiness Evaluation is both a standalone service and the building block of many of our service stacks.

Leveraging the tools used by industry and site selectors to determine a site’s minimum level of readiness for a business location decision, we identify the next steps needed to elevate your site and community to ideal condition for investment by targeted industry.
Case Studies: Duke Energy

Action
The Duke Energy Site Readiness Program is intended to identify, assess, improve and increase awareness of industrial sites in the Duke Energy service territory. Global Location Strategies was selected as one of Duke Energy’s site readiness partners to work throughout its network to evaluate sites, identify opportunities for improvement, and offer communities an educational experience.

Results
Between 2018-2019, GLS evaluated nine industrial sites ranging from 110 to 5,400 acres. In addition to assessment of eight major criteria, 40 sub-criteria, and a desktop GIS analysis, GLS provided feedback to each community on their success completing a Site Readiness RFI and site visit. The result was a comprehensive assessment of both the site and the community’s readiness to pursue new business investment, as well as prioritized recommendations to bring both towards investment readiness.
A site may meet a minimum set of requirements for business investment but may not be ready for, or attractive to, all target industries.

Following a Site Readiness Evaluation, our Site SWOT by Target Industry evaluation leverages our database of project profiles to consider the site’s suitability for investment by the community’s target industries.

The result of this analysis is a complete inventory of site strengths, weaknesses, opportunities, and threats within each target industry, identifying the highest-and-best-use industry for your site based on the site’s unique characteristics and the anticipated ROI following recommended investments.
**Action**

Macon County, Alabama, home to Tuskegee University, the historic Tuskegee Airmen, and the Commodores, contacted Global Location Strategies to assist them in prioritizing their available industrial sites and matching each site to a best-use target industry.

**Results**

GLS evaluated eight sites located throughout the community against ten target industries identified as high priority based on regional concentration, wages, and other critical factors. Project profiles were used to determine each site’s suitability along 11 siting criteria, including key utility and transportation infrastructure. The highest and best use for each site was then determined based on the ROI of investment that will need to be made into each site to bring it to a state of readiness for that industry.
While a site may be well-suited for investment, that site must also prove itself more attractive than sites it will compete against in site selection projects. Following a Site Readiness Evaluation, GLS’s Site Competitor Benchmarking leverages our proprietary decision-making model and database of industry profiles to show you exactly how your site would score in a site selection project when compared to its peers. The result is a comprehensive view of your site and community from the perspective of a locating business, including areas where you excel and opportunities for improvement. These findings can then inform the development of your business case for targeted industry and prioritize any necessary investments into your site.
Case Studies: Eastman Business Park

**Action**

Ironclad Energy Partners, owner of the utility and power infrastructure serving Eastman Business Park (EBP) in Rochester, New York, commissioned GLS to conduct a site competitor benchmarking evaluation to support the recruitment of industry to the Park.

**Results**

GLS mapped the EBP and community assets and identified industry clusters that best matched them. 20 industry clusters were initially identified. After screening those clusters based on utility dependency and growth prospects, the top 10 industry sectors were benchmarked against competing site locations to identify the top four industries for which the EBP was best suited.
ECONOMIC DEVELOPMENT SERVICES

Featured Service Stacks
Every community and site have a unique asset base. GLS’ reverse site selection analysis identifies these unique assets and matches them to the industry subsectors and manufacturing processes with the greatest synergies.

Our Reverse Site Selection Analysis combines several of our economic development services to **determine how to best leverage a strategic asset**, such as a brownfield property or site with significant utility infrastructure.

Through a multi-phased analysis, we identify industry subsectors and specific processes that are an ideal fit for your assets. The result of our evaluation is an investment roadmap and business case for the subsector uses best-suited for your strategic asset.

---

**Reverse Site Selection Analysis**

**ASSET EVALUATION**

Analyze your site and community attributes to determine baseline site readiness.

**INDUSTRY COMPETITIVENESS ANALYSIS**

Identify best-suited industry subsectors for your community and how well your site can meet the needs of those subsectors.

**SITE COMPETITIVENESS BENCHMARK**

Benchmark your site and community against competitor locations to determine your competitiveness for investment by targeted industry subsectors. Use a GAP and ROI analysis to prioritize the allocation of resources to bring your site to investment-readiness.
**Action**

The Tennessee Valley Authority (TVA) engaged GLS to conduct a target industry study for two coal-fired power plants in process of being decommissioned. The purpose of the study was to identify the industries best suited for each plant site based on site-specific and community attributes, with the goal of repurposing the sites as economic development assets.

**Results**

Using a top-down screening methodology to identify the best-suited industries for each property, GLS first screened industries based on their regional concentration and workforce specialization. Each location was then analyzed using our site selection methodology to determine for which subsectors they were most attractive based on minimum project requirements, qualitative criteria, and cost factors. A total of five best-suited subsectors were identified between the two properties, and business cases were developed for the targeting and recruitment of each.
A community’s greatest asset is its people. A region’s workforce impacts not only the new business that you can recruit, but also the long-term success of your existing businesses.

Our Investment-Ready Labor Analysis develops a comprehensive view of the state of your labor market and its competitiveness for investment by target industry. The analysis includes an assessment of both current and future workforce, evaluating the health of your workforce pipeline and how well this pipeline will meet the requirements of your current and targeted industries.

Using our proprietary decision modeling technology, we will benchmark your community’s labor force against that of competing communities to determine the suitability and readiness of your community for those projects. This analysis reveals where your community is best positioned to compete from a workforce perspective, informing strategies for capital investments, new business attraction, and local industry growth opportunities.
Action

To prepare its region for ongoing success, the Mobile Area Chamber of Commerce wanted to ensure the existence of a highly skilled and available supply of workers to meet the needs of existing and future industry. The Chamber engaged GLS to understand where and why gaps might exist, and which workforce preparedness solutions were best suited to bolster their education, training, and talent attraction.

Results

GLS partnered with Chmura Economics & Analytics to provide evidence and experienced-based analysis. Using labor data from Chmura and site selection insights from GLS, an analysis was conducted over 12 weeks that included a market analysis, salary and wage analysis, skills assessment, competitiveness evaluation, and workforce SWOT analysis by targeted industry sector. A competitiveness assessment evaluated the region’s labor cost and quality on its ability to compete against seven geographies for new investment by six targeted industries. The region’s labor force was identified to be very competitive for two of these industries, moderately competitive for two industries, and less competitive for two industries. Major findings suggested specific opportunities for advancement of future workforce development.
Didi Caldwell: President and Founding Principal

B.A., Architecture: Clemson University
International M.B.A: University of South Carolina
Vice and Immediate Past Board Chair: Site Selector’s Guild

Didi is one of the world’s most authoritative site selection and incentive negotiations experts specializing in capital-, labor- and resource-intensive manufacturing projects. Since 1998, she has personally conducted location advisory services in more than 30 countries for both domestic capital investment and foreign direct investment projects totaling nearly than $50 billion.

Didi began her career in 1998 with the global engineering and construction firm Fluor Corporation where she provided location advisory services for projects all over the world. In 2008, she opened her own consultancy, Global Location Strategies (GLS). Since then, GLS has supported projects that have resulted in investment of $7.6 billion and the creation of 7,200 jobs.

Didi also executes economic development consulting initiatives, speaks at industry events, and writes articles for industry publications.

A native of Savannah, Georgia and current resident of Greenville, SC, Didi has also lived in Argentina, Australia, Mexico and Spain, and holds dual citizenship with the United States and Australia.

Languages:
English and Spanish

Clients – Corporate Site Selection:
• Van Hool
• Caesarstone
• Irving Tissue
• Georgia Pacific
• First Quality
• Kuwait Petroleum
• Duke Energy
• Procter & Gamble
• Constellium
• Hexcel
• Sabic
• Wanhua Chemical

Clients – Economic Development
• Alabama Power, AEP, Consumers Energy, Duke Energy, Entergy, SC Power Team, TVA
John Longshore: Principal and VP of Innovation

B.S., Civil Engineering: Clemson University
Master in City and Regional Planning: Clemson University

John has spent over seven years as a site selection consultant with Global Location Strategies. He has led numerous projects across North America and Europe. Over the past seven years, the projects he has worked have totaled over $10 billion in capital investment and thousands of jobs. Some of his clients include well-known companies such as Georgia Pacific, Procter and Gamble, and many others. Recent project announcements include Van Hool, a Belgian bus manufacturer, and Irving Consumer Products, a Canadian tissue producer.

John is a graduate of Clemson University’s Civil Engineering undergraduate program as well as their master’s program for City and Regional Planning. He has been married to his amazing wife, Jessica, for over seven years. They have two incredible children, Mills and Maggie, and live in Greenville, SC. Through his work, and the life that he lives, John seeks to leave a lasting impact in the companies and the communities that he works with.

Clients – Corporate Site Selection
• Irving Tissue
• Georgia Pacific
• First Quality
• Caesarstone
• YPF
• Yuhuang Chemical
• Bosch
• Siluria Technologies
• Fulcrum Bioenergy
• SABIC
• Kairos Power
• Van Hool

Clients – Economic Development
• Mobile Area Chamber of Commerce
• Colbert County, Alabama
• TVA
• AEP
• Consumers Energy
Sarah White: Principal and VP of Site Selection

B.S., Management and Marketing: University of South Carolina

Sarah has worked in site selection and economic development her entire career. Her first experience was a three-year internship with the South Carolina Department of Commerce's (SCDOC) Coordinating Council for Economic Development, the incentive granting entity for the state. She then joined McCallum Sweeney Consulting for 10 years to advise corporations on their location strategy. Her experience included conducting property evaluations, workforce analysis, and incentive negotiations in the industry sectors of manufacturing, distribution, and office headquarters. Prior to joining GLS in 2019, Sarah was Director at Quest Site Solutions, a spin-off of McCallum Sweeney, where she facilitated site selection services for industrial clients as well as provided economic development consulting services.

Sarah enjoys matching corporations with communities, to facilitate mutual success. She serves communities by helping them better prepare for today’s competitive economic climate. Her economic development consulting experience has largely centered on site readiness / property preparedness.

Clients – Corporate Site Selection
- Freshpet
- Walmart
- Dollar General
- DRT America
- BMC
- Hertz
- CalStar
- Aquion Energy
- SGL
- Alstom Power

Clients – Economic Development
- South Carolina Department of Commerce
- Duke Energy
- Cleco
- Iowa Economic Development Authority
- TVA
Susan Donkers: VP of Strategic Development

B.S., Business Management & Building Construction Management: Purdue University

Graduate study in Sustainable Architecture: Catholic University of America

Graduate study in Real Estate Development: George Washington University

Susan has worked in real estate and facilities for her entire career. Prior to joining the GLS team in 2014, Susan managed 30 architecture, engineering, and/or construction projects in 20 states and 5 countries. She began her career with AECOM at the Pentagon Renovation Program contributing to rebuilding and strengthening the Pentagon after September 11th.

She worked from Washington, DC as a development project manager for various real estate related firms for 12 years prior to relocating to Greenville, South Carolina. Her sector experience includes commercial mixed-use, corporate office, urban infill, military installations, science & technology labs, data centers, hospitals, medical office buildings, manufacturing and industrial facilities.

She has board level leadership experience with the U.S. Green Building Council’s National Capital Regional chapter, has contributed to sustainability and clean technology policy development for both industry and government. Susan is a graduate of the Founder Institute, an entrepreneur training academy and startup accelerator located in 170 global cities and is a founding member of a growing technology & blockchain startup.

For Global Location Strategies, Susan serves in Strategic Development to pursue site selection, incentive negotiation, and economic development consulting assignments and to implement new service and product offerings.

19 years of capital-intensive real estate project development experience

A representative list of former employers and clients include:

- Dewberry
- Brookhaven National Laboratory
- The U.S. Department of Energy
- HDR Architecture & Engineering
- PN Hoffman Real Estate
- Equity Office Properties REIT
- The U.S. Department of Defense
- AECOM
Tess Fay: Senior Consultant

**Master of Business Administration:** University of West Georgia

**B.A., English & French:** Centre College

With experience in state economic development, Tess understands the many factors that clients must consider when facing a site selection project. During her two years with the Kentucky Cabinet for Economic Development, she worked with clients representing many industries, from heavy manufacturing to agribusiness to high-tech shared services. Her recent announcements include the $1.3 billion greenfield location of the Braidy Industries aluminum rolling mill, and a $37 million expansion by TOPY America in its automotive wheel manufacturing plant.

Tess’ experience in economic development also includes work consulting with local communities to assist the creation of site development and industry recruitment strategies.

Prior to her time in the economic development field, Tess worked in marketing, public relations and business development at Big Ass Fans, where she learned first-hand the challenges faced within the manufacturing industry. During her time at the company she focused on building relationships with industry associations and strategic partners to create long-term sales opportunities.

While at KCED, worked on announced projects that totaled **$1.7 billion** worth of capital investment and created **2,300 jobs**

**Clients - Corporate Site Selection**
- Braidy Industries
- Steel Dynamics
- TOPY America
- Klosterman Baking

**Clients – Economic Development**
- Duke Energy Site Readiness in North Carolina and Florida
- North Louisiana Economic Partnership
- Gulf Power
- Martinsville Henry County, Virginia
- Macon County, Alabama
- Sampson County, North Carolina
Andrew Ratchford: Consultant

**Master of Business Administration**: Clemson University

**B.A., American Studies**: North Greenville University

Andrew has worked in real estate his entire career. With experience in non-profit housing development, county government planning, development services, and economic development as well as asset management for a private equity multi-family housing developer, Andrew brings a diverse perspective to the site selection process.

During his time with Graycliff Capital Partners, Andrew worked to support $300 million in equity deployment by providing market insights, managing daily asset operations, and by overseeing capital project deployment. Andrew’s projects resulted in over $87 million in additional capitalized value across 11 communities in the eastern United States.

Andrew also actively supported managerial decisions, budgeting, investment underwriting, capital project deployment/coordination, and make/buy decisions in his role.

Prior to joining Graycliff, Andrew worked with Greenville County, SC as a Principal Planner. He oversaw major projects such as area/city master plan developments, grant administration and ordinance development for select county and municipal projects. He also assisted in entitlement and development services, public input, and stakeholder coordination.

Andrew also has board level experience with Clemson University with their Executive MBA Board as well as several local non-profit boards.

**While at Graycliff, Andrew worked on projects resulting in $300 million in raised equity and added $87 million in asset value through direct program management.**
Parker Wyatt: Business Analyst

B.S., Financial Management and Minor in Accounting: Clemson University

A graduate of Clemson University’s Financial management undergraduate program, Parker has had a exceptional passion for business, numbers and people since beginning at Clemson in 2014. After completion of his degree Parker began his career with GLS as a business analyst in the fall of 2018.

His course work at Clemson consisted of professional business courses with heavy emphasis in finance and accounting. He developed his focus within financial management in corporate finance, where he gained experience developing reports and working real life business scenarios on existing market trends.

Before his work at GLS, Parker worked at Professional Party Rentals where he worked to help prep, organize and manage the set up and break down of special events around the southeast. He worked within inventory and helped with logistics during his four summers with Professional Party Rentals.

Clients - Corporate Site Selection
- Kairos Power
- Fulcrum Bioenergy
- Primary Metals Producer

Clients - Economic Development:
- Mobile Area Chamber of Commerce
- Colbert County, Alabama
- Sampson County, North Carolina
- Martinsville Henry County, Virginia
- Macon County, Alabama
About GLS
GLS matches companies and communities for *mutual, long-term prosperity*.

Our work fosters an environment where prosperity can thrive. We work responsibly to match companies with communities and jobs with people while also offsetting possible negative impacts through the following:

- Developing the 21st century workforce
- Creating economic development capacity in underdeveloped communities and regions
- Supporting minority and women-owned entrepreneurship
- Participating in programs that promote environmental and social sustainability
We mean business.

There are hundreds of advisors and consultants — and very few of these providers also have experience working with all types of mission critical facilities in sectors ranging from life sciences to metal refining to chemical processing.

GLS has nearly 50 years of experience leading site selection projects for major industrial and manufacturing companies all over the world—and we leverage our expertise and relationships to help facility owners prepare for their next investment.
Portfolio

$21B
Announced capital investment since 2010

$50B
Of potential investment projects executed globally since 2015

>9,000
Jobs announced by our projects in the last ten years

Our team of Location Advisors have a long track record of successfully guiding the world’s largest companies through global expansions.
2019 Year in Review

- 194 Sites Analyzed
- 67 Countries
- 26 U.S. States
- 3 Announced Projects
- 3,395 Planned Jobs
- $12.3B Planned Capital Investment
Powered by Technology
Knowledge, experience, a full technology stack, and data resources – at your service.

**PROPRIETARY TOOLS**
- Manufacturing & Industrial site database
- Off-market site identification methodology
- Manufacturing and Industrial past and forecasted project profiles
- Project management methodology
- Site evaluation and scoring models
- Financial proforma models
- Risk models
- Virtual site visit process
- Field site visit framework
- Workforce analysis methods
- Employer interview process
- National USA Incentives database with project precedents

**TECHNOLOGY TOOLS**
- GeothinQ real-time real estate mapping and geospatial land evaluation
- JobsEQ workforce data warehouse
- Hoovers market and company research
- FDI markets for foreign direct investment project tracking
- Pipedrive customer relationship management and sales tracking
- Qualtrics surveys
- Google Earth
- SharePoint server
- Microsoft Teams collaboration
- Incentives SmartCompliance software by ADP
DEVELOPING ECONOMIES FOR MULTI-GENERATIONAL SUCCESS

Didi Caldwell
Founding Principal
Global Location Strategies
Tel. +1.864.918.3816
didicaldwell@globallocationstrategies.com

Susan Donkers Franklin
VP of Strategic Development
Global Location Strategies
Tel. +1.202.957.4291
susandonkers@globallocationstrategies.com